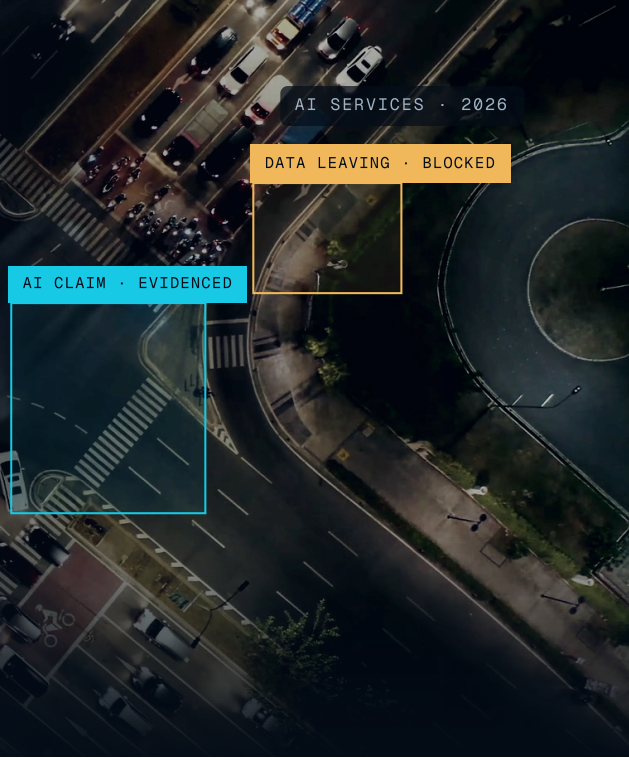
REQUISITE TECHNOLOGIES



REQUISITE TECHNOLOGIES · AI SERVICES

From AI-enabled to AI you can prove.

We help organisations, and the technology companies that serve them, turn AI ambition into systems that **work in production, stand up to scrutiny and keep data at home.** Strategy, build, assurance, training and operation, from one team that also builds its own AI products.

01 ADVISE · 02 BUILD · 03 ASSURE · 04 ENABLE · 05 OPERATE

WHY AI PROGRAMMES STALL

Everyone is adding AI. Few can show it works.

Government, public sector and banking buyers now ask harder questions: how did the AI reach its answer, where did the data go, and who is accountable when it is wrong.

01

Pilots that never scale.

The model is rarely the problem. Data, process and ownership are, and they are left until after the demo.

02

Claims nobody can verify.

"AI-powered" is on every product sheet. Few can show what the AI got right, what it got wrong and why.

03

Data that cannot leave.

Data protection law, sovereignty rules and classified networks mean public AI services are often not an option.

The fix isn't more AI. It's AI built, tested and run so that people can trust it.

FIVE SERVICE LINES · USE ONE, OR ALL OF THEM

01
Advise
Strategy, the Decision Diagnostic, organisation design and AI governance.

02
Build
AI solutions built into the platforms you and your clients already run.

03
Assure
Evaluations and red teaming for any AI, ours or anyone else's.

04
Enable
Programmes for boards, leaders, technical teams and sales.

05
Operate
Managed AI, updates for offline sites, support with agreed response times.

WHAT MAKES US DIFFERENT

We build AI products too.
Our advice comes from shipping Kybern Prime, Entrada and RecruitOS, not from slides.

Evidence by design.
Every answer traced to its source. Doubt stated plainly. Failures published.

Sovereign by default.
Air-gapped and on-premises delivery is our normal, not a special project.

Organisation science.
Founding partners and advisors with decades helping organisations decide well.

WHY REQUISITE

Indian Army	259 / 259	0	One team
Recruitment delivered offline and on premises with RecruitOS, certified complete.	Public test cases passed by Kybern Prime. A naive baseline passed 74.	Internet connections needed in Sovereign mode. Data never leaves the building.	The people who build our AI products also advise, deliver and support.

PARTNER PROGRAMMES AWS · Microsoft · Google Cloud · NVIDIA · Databricks

Five service lines. One standard of evidence.

Every engagement has a scope, a cost and a yardstick agreed before work starts. Typical timings shown; we fix the real plan with you.

01 · ADVISE

Know where AI pays, and who owns it.

Start with the decisions that matter, not with the technology.

Decision Diagnostic — 2 TO 4 WEEKS
How a few key decisions are really made, where the picture breaks, and the case for change.

AI strategy and roadmap — 4 TO 6 WEEKS
Where AI creates value across your portfolio, in what order, and what it will take.

Organisation design for AI — ALONGSIDE
Roles, decision rights and accountability, so people stay in command.

AI governance and policy — 3 TO 6 WEEKS
Rules for data handling, human oversight and model risk, aligned to data protection law.

02 · BUILD

AI inside the systems you already run.

We add evidence-backed AI to existing platforms rather than replacing them.

Solution design and development — PILOT 6 TO 10 WEEKS
From use case to production, with your team building alongside ours.

Document and knowledge AI — ON OUR PRODUCTS
Answers from document estates with the page and section behind every answer.

Agents and workflow automation — SCOPED PER CASE
Agents that act within clear limits, with every action recorded.

Sovereign deployment — ANY STAGE
Air-gapped, on premises, sovereign cloud or your cloud. No public AI in the loop.

03 · ASSURE

Prove it before your clients ask.

Independent testing, built from the method we use on our own products.

AI evaluations — 3 TO 6 WEEKS
Test cases built with your experts, scored against a simple baseline.

Red teaming — 2 TO 4 WEEKS
Chatbots and agents attacked for data leakage, prompt injection and harmful answers.

Product claim review — BEFORE A TENDER
Check that what product sheets and bids say about AI is true and evidenced.

Ongoing monitoring — QUARTERLY
Re-test after every model or data change, with a plain report.

04 · ENABLE

Build the capability, not a dependency.

Practical programmes that bring your in-house team along.

AI for boards and leadership — HALF DAY
Opportunity, risk and governance for those who sign off.

AI for senior managers — 1 DAY
Choosing use cases, running AI projects, measuring value.

AI for technical teams — 3 DAYS
Retrieval, agents, evaluation and secure deployment, hands on.

Sales and bid enablement — 1 DAY
Explaining and pricing AI offers credibly to public buyers.

05 · OPERATE

Keep it working after go-live.

Managed AI service
We run models, data pipelines and evaluations for you.

Updates for offline sites
Model and data updates installed on your schedule, with your approval.

Support
From the people who build the products, with response times agreed in contract.

Value reviews
Every quarter: what the AI did, what it cost, what to change.

A TYPICAL PATH · YOU CAN STOP AT ANY STEP

WEEKS 1 TO 4

Diagnose

Pick one or two decisions that matter and agree what better looks like.

WEEKS 4 TO 12

Prove

A bounded pilot inside your walls, measured against the agreed yardstick.

FROM MONTH 3

Scale

Roll out what earned its place, with the roles and rules around it.

ONGOING

Run and renew

Operate, re-test and adjust as your world and your models change.

Already serve government, PSU and banking clients? Let's add AI they can trust.

For IT services and product companies: we strengthen your own AI operations, and help you take credible AI offers to the clients who already trust you.

INSIDE YOUR COMPANY

Strengthen your AI operations.

- **AI readiness review** of your product portfolio: what each product's AI really does, and how to evidence it.
- **Assurance before you bid**, so AI claims in tenders and investor material hold up to scrutiny.
- **AI in your own delivery:** service desk, document processing, back office and data centre operations.
- **Capability programme** for leadership, engineers and sales, so the skills stay with you.

FOR YOUR CLIENTS

Take AI offers to existing accounts.

- **Joint AI services** on accounts you already serve: diagnostics, pilots and assurance, delivered together.
- **Sovereign AI** for clients whose data cannot leave the building, including our own appliance.
- **AI in document and e-governance estates:** answers with evidence, kept on the latest version of every rule.
- **Recurring revenue** from managed AI, re-testing and training after each go-live.

THREE WAYS TO WORK TOGETHER · START LIGHT, GROW ON RESULTS

01 RECOMMENDED START

Partner practice

A joint AI practice inside your business: our advisers, assurance and products behind your teams and accounts. Shared pipeline, clear revenue split.

FROM WEEK 1

02

Joint go-to-market

Named target accounts and sectors, joint bids, co-branded offers and a shared delivery team for the work you win.

AFTER THE FIRST JOINT WIN

03

Dedicated AI venture

A separate company for AI advisory and assurance, with its own brand, team and balance sheet, once demand is proven.

WHEN THE NUMBERS JUSTIFY IT

PRODUCTS THAT PLUG IN



SYSTEMIC INTELLIGENCE · PILOTS OPEN

Kybern Prime

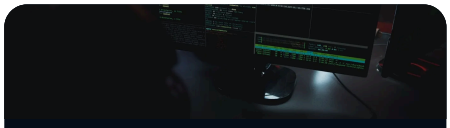
One connected picture across the systems a client already runs, with every fact traced to its source.



KNOWLEDGE AI · AVAILABLE

Entrada and AI-in-a-Box

Verified answers from document estates, fully offline on our Meru M128 appliance.



DIGITAL RISK · AVAILABLE

CyberShield

Extends security beyond the firewall: fake sites, cloned apps and leaked credentials, taken down with evidence.

THE FIRST 90 DAYS

WEEKS 1 TO 2

Align

Agree goals, pick three target accounts and one of your products to strengthen.

WEEKS 3 TO 6

Review and train

AI readiness review of your portfolio and a leadership workshop.

WEEKS 7 TO 12

First joint pilot

One client problem, measured. Your sales and bid teams enabled.

DAY 90

Decide

Review results together and choose the next step on the evidence.

NEXT STEP

Let's pick the first three accounts.

A two-hour working session with your leadership: where AI adds value for your clients and your own operations, and what a first joint pilot looks like.

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Scan for our services

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Partner names belong to their owners.